



Hull
City Council

ISSUE 19

MANAGED WORKSPACE CENTRES

INSIDE THE HUB OF CREATIVITY AND COLLABORATION

PARTNERSHIP WORKING : A COLLABORATIVE APPROACH

NETWORKING MORNINGS:
WITH FSB CONNECT

MAKING JARGON SIMPLE:
EAST YORKSHIRE INSURANCE
BROKERS

STRENGTHENING CYBER
AWARENESS
IN PARTNERSHIP WITH THE
RYBEC GROUP

NETWORKING MORNINGS:
WITH FSB CONNECT

DIRECTORY - FIND, CONNECT WITH OTHER BUSINESSES

INSIDE THE HUB

EDITORIAL

Allan Rookyard
Managed Workspace Centres Manager

DESIGN

Mike Young
Business Development Officer

CONTRIBUTORS THIS ISSUE

EAST YORKSHIRE INSURANCE BROKERS



THE RYBEC GROUP



JACOB MCLEAN, MIKE YOUNG, NIGEL LONDON

Socials

f @hccmw
X @hccmw
@managedworkspace
in hccmw

Centres

Louis Pearlman Centre

Goulton Street, Hull ☎ 01482 612 478

Bespoke Centre

Zeals Garth, Hull ☎ 01482 692 494

Craven Park Centre

Poorhouse Lane, Hull ☎ 01482 379 514

@ managedworkspace@hullcc.gov.uk

www.hull.gov.uk/CommercialProperty/
managed-workspace-centres

PAST ISSUES



ISSUE 18

Workshops: why they matter more than ever

Team hull awards: partnership external award Highly Commended

Moving on up: with sterling group and bean group



ISSUE 17

AI In the Workplace: collaboration rather than replacement

Welcoming new team member: Olivia Zrebiec

Ctlr, Alt, Fixed!
Chris Richardson, Technical Director of FPS Tech



ISSUE 16

In Focus with Darren Hyde - 121 Digital Marketing

ACN Electrical:
Supporting Our Industry and Investing in the Future

A Review Of The Year And A Look To The Year Ahead

You can read back issues by
visiting the website



LETTER FROM THE MANAGER



Dear Valued Members,

Welcome to Issue 19 of Inside the Hub of Creativity and Collaboration.

As we move further through 2026, this edition focuses on a theme that continues to underpin so much of what we do across our centres - partnership. In today's fast-changing business environment, success is rarely achieved in isolation. Strong partnerships, meaningful collaboration, and trusted networks remain essential ingredients in helping businesses grow, adapt, and thrive.

One of our key features in this issue explores partnership working and collaboration, highlighting why businesses that work together often achieve more than they could alone. Whether through shared knowledge, referrals, joint projects, or simple conversations, collaboration creates opportunities that can strengthen resilience, unlock innovation, and open doors to future growth.

That spirit of connection was clearly evident during our recent FSB Connect Networking Morning, delivered in partnership with the FSB. Bringing together licensees and local businesses in a relaxed and welcoming environment, the event demonstrated the value of creating spaces where conversations flow naturally, ideas are exchanged, and new relationships can begin. Sometimes, the most valuable business opportunities start with something as simple as a conversation over coffee.

This issue also highlights the importance of staying informed and prepared in an increasingly digital world. Our recent cyber awareness session with The Rybec Group provided practical, accessible guidance for businesses looking to better understand and manage cyber risks. As technology continues to evolve, building awareness and confidence in this area has never been more important for SMEs.

We also take a closer look at the value of occupier engagement and account management, exploring how regular conversations with businesses help us better understand challenges, identify opportunities, and provide more tailored support.

In addition, we feature East Yorkshire Insurance Brokers, whose growth journey reflects the importance of trusted advice, strong customer relationships, and maintaining a personal approach while expanding a business.

As always, you'll find our business directories, designed to help you discover, connect with, and support the wide range of businesses operating across our centres.

Thank you, as ever, for being such an important part of this community. Your willingness to collaborate, support one another, and share your journeys continues to make our centres vibrant and inspiring places to work and grow.

Enjoy the read!

Best regards

Allan Rookyard

Allan Rookyard
Managed Workspace Centre Manager

MEET THE TEAM



ALLAN

MANAGED WORKSPACE
CENTRE MANAGER



01482 613 594



allan.rookyard@hullcc.gov.uk



HAYLEY

TEAM LEADER



01482 616 256



hayley.drust@hullcc.gov.uk



MIKE

BUSINESS DEVELOPMENT OFFICER



01482 613 624



mike.young@hullcc.gov.uk



NIGEL

BUSINESS DEVELOPMENT OFFICER



01482 612 334



nigel.lendon@hullcc.gov.uk



MATT

BUSINESS DEVELOPMENT OFFICER



01482 613 614



matthew.niblett@hullcc.gov.uk



JACOB

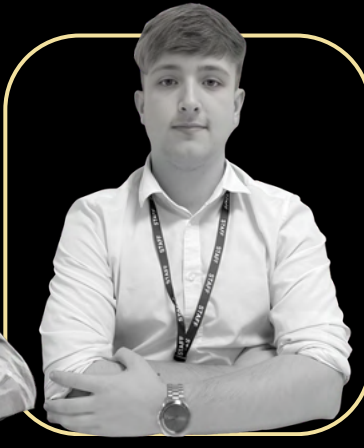
BUSINESS DEVELOPMENT OFFICER



01482 613 704



jacob.mclean@hullcc.gov.uk



BRANDON

BUSINESS DEVELOPMENT OFFICER



01482 614 811



brandon.willby@hullcc.gov.uk



OLIVIA

BUSINESS DEVELOPMENT OFFICER



01482 414641



Olivia.Zrebiec@hullcc.gov.uk



CARL

CARETAKER



TONY

FACILITIES ASSISTANT

Louis Pearlman Centre Licensee Directory



- | | | | | | |
|----|---|-----|---|-----|---|
| 1 | Supply Haus
www.supplyhaus.co.uk | 29 | East Riding Electronics
www.eastridingelectronics.co.uk | 109 | East Riding Finance Ltd
www.eastridingfinance.com |
| 2 | Hilite Highways Control Specialist Ltd | 30 | Innovation Entertainment
www.innovation-entertainment.co.uk | 110 | YMSH
www.yms.co.uk |
| 3 | Team Darts
www.teamdarts.co.uk | 31 | Kesslemann Heating Ltd
www.kesslemann.co.uk | 113 | Inspired Press Limited
www.catherinescountryclub.com |
| 4 | | 32 | East Yorkshire Security
www.eastyorkshiresecurity.co.uk | 114 | East Yorkshire Security
www.eastyorkshiresecurity.co.uk |
| 5 | G&C Furniture Repairs
www.gc-furniture-repairs.co.uk | 33 | Holderness Technical Services | 115 | Fortis Therapy and Training
www.fortistherapy.co.uk |
| 6 | Trident Plumbing and Heating
www.tridentplumbingandheatingltd.co.uk | 34 | Fusion Advanced Training
www.fusionadvancedtraining.com | 116 | ACN Electrical Ltd
www.acnelectrical.co.uk |
| 7 | JH Trading Ltd
www.jhtoutlet.co.uk | 35 | Solarfrost Ltd
www.solarfrost.co.uk | 117 | Your Lead Generation Ltd
www.yourleadgeneration.co.uk |
| 8 | HESH Computer Services Ltd
www.hesh.co.uk | 36 | Compassa
www.compassa.co.uk | 118 | |
| 9 | Sam Harrison Trading Ltd | 37 | East Coats Painting & Decorating Ltd
www.eastcoats.co.uk | 119 | Pick and Mix Bricks
www.pickandmixbricks.brickowl.com |
| 10 | Bispol Candles LTD
www.bispolcandles.co.uk | 38 | Techade LTD | 120 | Enablement Group Limited
www.enablementgroup.co.uk |
| 11 | Rick Byrne Carpentry and Joinery | 39 | Peak Injury Clinic
www.peakinjuryclinic.co.uk | 121 | Skin and Laser Treatments |
| 12 | Humber Electrical Training
www.humberelectricaltraining.co.uk | 40 | Fosse Services Limited | 122 | EMBE Acupuncture & Complementary Health Clinic
www.embeacupuncture.com |
| 13 | FPS Tech Limited
www.fps-tech.co.uk | 41 | Carbide Tooling Group
www.carbidetoolinggroup.co.uk | 123 | Prestige Site Services |
| 14 | Bralux
www.bralux.co.uk | 42 | Complete Property Revival
www.completepropertyrevival.co.uk | 124 | Humberside Fish Producers Organisation Limited |
| 15 | Totsi Ltd
www.totsi.co.uk | 43 | Markham Wallis Limited
www.markhamwallis.co.uk | 125 | Abbotrack Security
www.abbotrack.com |
| 16 | | 45 | Bielbys
www.bielbys.com | 126 | Peter Toth |
| 17 | BoozeDrop
www.boozedrop.uk | 46 | L N Electrical
www.l-nelectrical.co.uk | 128 | Forward Motor Finance Limited
www.forwardmotorfinance.co.uk |
| 18 | Up-light
www.up-light.co.uk | 48 | LX Repairs
www.facebook.com/LXRepairs | 129 | |
| 19 | Humberside MTB's
www.humbersidemtbs.co.uk | 50 | Redfez Limited
www.redfez.co.uk | 130 | The Rybec Group Limited
www.rybec.co.uk |
| 20 | OAT Productions
www.oatproductions.co.uk | 51 | Carlson Gracie West Hull | 131 | The Rose Quartz Photography
www.therosequartzphotography.com |
| 21 | Image Solutions Ltd | 100 | Express H&S Limited
www.expresshs.co.uk | 132 | VIP Creative
www.vipcreative.co.uk |
| 22 | ACN Electrical Ltd
www.acnelectrical.co.uk | 101 | Bright Edge Networks
www.brightedenetworks.com | 133 | Sam Harrison Trading Ltd |
| 23 | Humber Computers / Game Depot Ltd
www.facebook.com/gamedepotuk | 102 | Scottzillaprod
www.scottzillaprod.com/services | | |
| 24 | Mokko | 103 | Sparta Testing Services Ltd
www.spartatesting.co.uk | | |
| 25 | Kain Marshall | 104 | Bolder Group LTD
www.boldervisual.co.uk | | |
| 26 | Mercury ITS Ltd | 105 | | | |
| 27 | Meridian Training Academy | 107 | | | |
| 28 | Fourleaf IP Ltd | 108 | Tree First Limited | | |

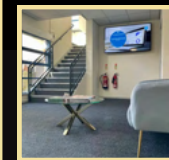


Craven Park Centre Licensee Directory



- | | | | |
|---|--|---|--|
| 1 Reception | 9 East Yorkshire Insurance Brokers
www.eyib.co.uk | 21 Moduflow Plumbing and Heating
https://www.facebook.com/profile.php?id=100050961084013 | 34 Seventy Four Healthcare Ltd
www.seventy4hc.co.uk |
| 2 Hull Kingston Rovers
www.hullkr.co.uk | 10 Royal Mencap Society
www.mencap.org.uk | 22 Therapy Services UK
www.therapyservicesuk.org.uk | 35 Coates Cover
www.coatescover.co.uk |
| 3 Hull Kingston Rovers
www.hullkr.co.uk | 11 Total Training & Development
www.ttd-education.org | 23 Therapy Services UK
www.therapyservicesuk.org.uk | 36 Dan Pearce Fitness Ltd
Instagram @TRAINEDBYDP |
| 4 Hull Training
www.hcctraining.ac.uk | 12 Nexa Law | 24/25 By Design Holidays | 37 Travel Counsellors
www.travelcounsellors.co.uk |
| 5 Hull Training
www.hcctraining.ac.uk | 13 Prestige Floorcoverings UK | 26 G10 Digital Ltd
www.g10digital.com | 38 Bee Fire Protection LTD
www.bee-firepro.co.uk |
| 6 Hull Kingston Rovers
www.hullkr.co.uk | 14 Frame and Finish | 27 121 Digital Marketing
www.121digitalmarketing.co.uk | 39 Airmed Psychology Limited
www.airmedpsychology.co.uk |
| | 15 Arrow Driving Academy
www.arrowdrivingacademy.co.uk | 28 Northern Air Conditioning | 40 Mike Lloyd Solution Focused Hypnotherapy |
| | 16 Just Gilbey IT Solutions LTD
www.justgilbey.co.uk | 29 Levente Rog | 41 Yorkshire Control and Power Ltd
www.yorkshirecontrolandpower.com |
| | 17 | 30 Airport Cars Hull
www.airportcarshull.co.uk | 42 Haydn George Construction LTD
www.haydngeorge.co.uk |
| | 18 Cleansure Ltd
www.cleansurecleaning.com | 31 UK Weather Services Ltd
www.realweather.co.uk | |
| | 19 SJS Flooring
www.sjsflooring.co.uk | 33 Door Repair & Service Yorkshire
www.doorrepairandservice.co.uk | |
| | 20 Outreach Healthcare Ltd
www.outreachhc.co.uk | | |

Bespoke Centre Licensee Directory



- | | | |
|---|---|--|
| 1 Rhapsody Activities | 10 R-Evolution
www.r-evolution.org.uk | 17 RD - Physio - Hull
www.rd-physio-hull.co.uk |
| 2 Rhapsody Activities | 12 Alex Carling Training & Therapeutic Services
www.counsellinginhull.co.uk | 18 Verrdi Transport Support Services
www.verrdis.co.uk |
| 3 Foxglove Supported Living
www.foxglovecare.co.uk | 13 Sunshine Technology
www.sunshinetechnology.co.uk | 19 Suzannah Hypnotherapy Solutions
www.shs-hypnotherapy.co.uk |
| 5 Kingswood Nutrition
www.kingswoodnutrition.co.uk | 14 Sterling Group (Yorkshire) Limited
www.sterlinggroup.co.uk | 20 |
| 6 RLB Services Electronical Ltd
rlbservices.co.uk | 15 Bean Group Limited | 21 Brightstart Day Nurseries
www.brightstartdaynurseries.co.uk |
| 7 Reliance Community Care Ltd
www.reliancecommunitycare.co.uk | 16 Foxglove Supported Living
www.foxglovecare.co.uk | 22 Brightstart Day Nurseries
www.brightstartdaynurseries.co.uk |
| 8 Reliance Community Care Ltd
www.reliancecommunitycare.co.uk | | 23 Brightstart Day Nurseries
www.brightstartdaynurseries.co.uk |
| 9 Louise Brewer Foot Health Practitioner
www.facebook.com/louise.brewer.foo
thehealthpractitionerpaftp0354 | | |



PARTNERSHIP WORKING: THE SECRET INGREDIENT BEHIND BUSINESS

SUCCESS

In business, success is rarely achieved alone. Behind many thriving SMEs are strong partnerships, trusted collaborations, and networks of people working towards shared goals.

Research from the Federation of Small Businesses shows that collaboration helps SMEs access new markets, share expertise, reduce costs, and improve resilience. In an increasingly competitive environment, partnership working enables businesses to achieve more collectively than they could independently.

But successful partnerships are about more than commercial gain. They create opportunities for learning, innovation, and growth. A recommendation from a trusted partner can open doors to new clients. A conversation at a networking event can spark a new idea. A collaborative project can introduce skills and perspectives that transform how a business operates.

The most successful partnerships are built on trust, communication, and a genuine willingness to support one another.

For SMEs in particular, partnerships provide access to resources and opportunities that may otherwise be out of reach. Whether it's collaborating with

another local business, engaging with support organisations, or participating in workshops and networking events, every connection has the potential to create value.

The most successful partnerships are built on trust, communication, and a genuine willingness to support one another. When businesses share knowledge, celebrate successes, and work together to overcome challenges, entire communities benefit.

In a world where relationships matter more than ever, partnership working isn't just good practice - it's good business.

FSB Connect Networking Morning

Working in partnership with the Federation of Small Businesses (FSB), licensees and local businesses joined us last month for tea, coffee and fresh croissants at a successful networking event held at Craven Park Training and Enterprise Centre.



These events are designed to support small businesses at every stage of their journey – whether they are just starting out, looking to grow, or seeking the confidence that comes from connecting with others facing similar challenges in an ever-changing business landscape.



The FSB is a UK organisation representing small and medium-sized businesses. As a membership body, it offers a wide range of practical support, including insurance, nationwide events, and an extensive online library of templates, policies, guides and resources. Members can also access expert support in areas such as commercial law, business banking, tax, employment, payroll and pensions, among many other services.

The importance for licensees is to come along to reconnect with familiar faces, meet new ones, and spend time with people who understand both the rewards and pressures of working for yourself. Whether you network regularly or looking to attend your first event, you'll find an informal, friendly atmosphere where introductions happen naturally and conversations feel easy.

Licensees are invited to join us for another relaxed and welcoming FSB Connect networking morning at
Louis Pearlman Centre
17th September
10:00am to 12:00pm.

making jargon simple

When I started the business in 2020, I had a simple goal: to support local businesses and property owners access straightforward insurance advice from people who genuinely understand their business. I wanted to create something different from the large national firms, where clients often find themselves speaking to a call centre miles away from the communities they serve.

Looking back, I don't think I could have imagined what the business would grow into today. Since launching, we've reached a number of important milestones, from moving into our first office and welcoming Sarah as our first employee, to steadily growing our client base across Hull, East Yorkshire and beyond.

As the team expanded, we were able to support more businesses while maintaining the personal approach that remains at the heart of everything we do. Building long-term relationships with our clients has always been one of our core values, and that's something we've worked hard to preserve as we've grown.

More recently, we've entered an exciting new chapter with our move to Craven Park Training and Enterprise Centre and the appointment of Anne, an experienced insurance professional who brings a wealth of industry knowledge to the business. Anne's arrival marks another important step in our journey and strengthens our ability to support our growing client base.

More recently, we've entered an exciting new chapter with our move to Craven Park Training and Enterprise Centre and the appointment of Anne, an experienced insurance professional who brings a wealth of industry knowledge to the business. Anne's arrival marks another important step in our journey and strengthens our ability to support our growing client base.

Today, EYIB works with a wide range of clients including landlords, tradespeople, retailers, manufacturers, charities and professional service firms. No two businesses are the same, and that's one of the things I enjoy most about what we do.

The last six years have been an incredible journey, and I'm excited to see what the future holds. Whether you're starting a new venture, growing an established business or simply reviewing your insurance arrangements, I'd be delighted to discuss how East Yorkshire Insurance Brokers can help.

John Roberts,
East Yorkshire
Insurance Brokers

www.eyib.co.uk



STRENGTHENING CYBER AWARENESS

BITE-SIZE SESSIONS FOR LOCAL BUSINESSES



In partnership with Hull City Council's Managed Workspace Centres, The Rybec Group delivered a recent cyber security session at Louis Pearlman Centre, giving valuable insights into one of the most pressing risks facing businesses today.

Cyber-crime has increasingly become a major concern, with small businesses often proving to be the easiest targets. The session highlighted that most cyber incidents did not occur because organisations were high-profile or widely recognised, but rather due to simple, everyday mistakes—such as clicking on the wrong link, opening a fraudulent invoice, or being unaware of system vulnerabilities.



Rather than focusing on complex technical detail, the session offered a straightforward approach aimed at helping business owners understand cyber risks, recognise common pitfalls, and implement basic protective measures.

Attendees explored what cyber security meant in a real business context. The discussion covered the real-world impact of phishing, scams, and ransomware attacks, alongside the increasing trend of cyber threats entering organisations through supply chains and email systems.



*Katie Whitehead and
Alistair Kennedy from
The Rybec Group*

Participants were introduced to emerging cyber legislation and the responsibilities businesses are expected to meet in response to evolving threats.

By the end of the session, businesses left with a clearer understanding of their potential vulnerabilities and the steps needed to address them. Guidance was also provided on next steps, including the progression from basic cyber awareness to recognised standards such as Cyber Essentials certification.

Another two sessions are planned, both at Craven Park Training and Enterprise Centre and Bespoke Centre respectively. For further information on the services offered by The Rybec Group visit: www.rybec.co.uk

TALKING BUSINESS

Occupier meetings play a vital role in supporting companies to grow, adapt, and succeed in an increasingly competitive environment. Acting as a key point of contact between licensees and service providers, they ensure that business needs are understood, relationships were maintained, and opportunities for development are identified. Into our second year, Mike and Nigel had been actively leading occupiers' meetings across the Managed Workspace Centres, From their perspective, these meetings extend far beyond basic support.

With so many businesses under one roof, it can sometimes be difficult to keep track of who does what or to discover new services. That's why I believe meeting with licensees is such an important part of what we do.

There can occasionally be a perception that these meetings are about giving direction or telling you how to run your business. In reality, it's quite the opposite. The aim is simply to build a clearer understanding of your business and to have an open conversation. It's also an opportunity for me to share information about council services, events, and external opportunities that could benefit you.

One of the most rewarding outcomes has been introducing businesses to one another. In several cases, these introductions have led to genuine partnerships and contracts. Sometimes, a short conversation can lead to something much bigger.

So next time you receive an email from me asking to meet, don't see it as just another meeting—see it as an opportunity to promote your business and make valuable new connections.

Mike



Over the many years I have been involved in business, across a wide range of entrepreneurial and corporate operations, I have learnt that not only did I not have all the answers but many times I didn't even have the right questions.

Of course, we learn by our mistakes but let's be honest, who enjoys making mistakes.

One of my current responsibilities within the Managed Workspace Team is Account Management. In simple terms this means really understanding where you have come from and where you want to go.

It is my hope that by doing this effectively I can be part of the solution and encourage you to succeed in your business goals.

This could be as simple as facilitating partnerships and collaboration with other Licensees and business' or to sign post you to specific Business Support or funding.

By better understanding your challenges, we can also deliver events and training opportunities to directly respond areas of need.

Nigel

YOUR BUSINESS MAKE IT OUR STORY

HAVE A STORY TO SHARE? GET IN TOUCH AND FEATURE IN OUR
WEBSITE NEWS SECTION



Be featured

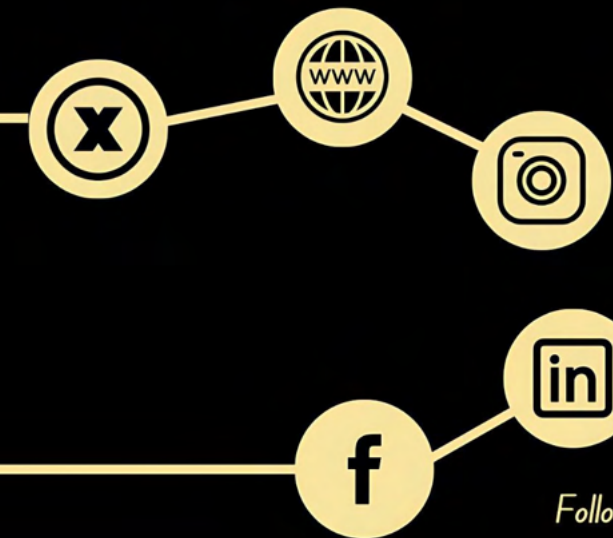
Want your business story featured
in future editions?

Contact any member of the team to see if your business could featured soon





SUBSCRIBE TO OUR SOCIALS
FIND US ALL IN ONE PLACE!



Follow and say hello!



Louis Pearlman Centre

Goulton Street, Hull



01482 612 478

Bespoke Centre

Zeals Garth, Hull



01482 692 494

Craven Park Centre

Poorhouse Lane, Hull



01482 379 514



MANAGEDWORKSPACE@HULLCC.GOV.UK



WWW.HULL.GOV.UK/COMMERCIALPROPERTY/MANAGED-WORKSPACE-CENTRES

MANAGED WORKSPACE CENTRES

MANAG



WO
Worki

WORK

GRANTS AND
FUNDING SUPPORT

BUSINESS
SUPPORT

AVAILABL
UNITS